

# Jieun Lee

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CV Date: August 2023

**ACADEMIC POSITION**     **The State University of New York at Buffalo**, Buffalo, NY  
Assistant Professor, Department of Political Science, 2020-

**University of Michigan**, Ann Arbor, MI  
Nam Center Associate, 2022-

**EDUCATION**     **University of Michigan**, Ann Arbor, MI  
Ph.D. Joint Public Policy & Political Science, 2020  
Dissertation: *Political Activities of Foreign Multinational Corporations in the United States*  
Committee: Alan Deardorff and Iain Osgood (co-chairs), Richard Hall, and James Morrow  
M.A. Political Science, 2019  
M.A. Economics, 2017  
M.P.P. Public Policy Analysis, 2012

**Seoul National University**, Seoul, South Korea  
M.A. International Commerce, *Summa Cum Laude*, 2010  
Exchange program. Graduate Institute of International and Development Studies (IHEID), Geneva, Switzerland, 2009

**Ewha Womans University**, Seoul, South Korea  
B.A. and B.B.A. International Studies & Business Administration, 2008  
Exchange program. Trinity University, San Antonio, TX, 2005-2006

**RESEARCH**     International Political Economy, Corporate Nonmarket Strategies

## **Publications**

Lee, Jieun and Jan Stuckatz. 2023. "Mobilization and Strategies: Comparing Trade Lobbying in the U.S. and Canada." *Comparative Political Studies*. <https://doi.org/10.1177/00104140231193014>.

Lee, Jieun. 2023. "Foreign Direct Investment in Political Influence." *International Studies Quarterly* 67(1): sqad005. <https://doi.org/10.1093/isq/sqad005>.

Lee, Jieun. 2022. "Foreign Lobbying through Domestic Subsidiaries." *Economics & Politics*. <https://doi.org/10.1111/ecpo.12232>.

Lee, Jieun and Iain Osgood. 2022. “Protection Forestall: Offshore Firms against Tariffs in their Own Industry.” *Business and Politics* 24(4): 377-398.

*\*Winner of the David P. Baron Award for the best article published in Business and Politics in 2022.*

Lee, Jieun and Iain Osgood. 2021. “Firms Fight Back: Production Networks and Corporate Opposition to the China Trade War.” In *Geopolitics, Supply Chains, and International Relations in East Asia*, eds. Etel Solingen. Cambridge University Press.

*\*Editor-invited & reviewed chapter.*

Lee, Jieun and Iain Osgood. 2019. “Exports, Jobs, Growth! Congressional Hearings on US Trade Agreements.” *Economics & Politics* 31(1): 1-26.

*\*Among the top 10% most downloaded papers, Jan 2018 - Dec 2019.*

Lee, Jieun. 2017. “China’s Nonmarket Economy Treatment and U.S. Trade Remedy Actions.” *Journal of World Trade* 15(3): 495-516.

Ahn, Dukgeun and Jieun Lee. 2011. “Countervailing Duty against China: Opening a Pandora’s Box in the WTO System?” *Journal of International Economic Law* 14(2): 329-368.

### **Revise & Resubmit**

“Political Advantage of Cross-border M&A”

### **Under Review**

“Allied Import Options Available? Finding Friendly Trade Partners Amidst Decoupling from China” (with Ayse Eldes and Iain Osgood)

### **Working Papers**

“Complementary vs. Substitutional Lobbying Strategies of Multinational Corporations” (with Jan Stuckatz)

“Rapidly Innovating Firms: Product Life Cycle and Support for Trade and IP Enforcement” (with Sujin Cha, Sojun Park and Iain Osgood)

“Trade Lobbying Works, But for Whom? Firm Size and Lobbying on the China Trade War” (with Ayse Eldes and Iain Osgood)

“How Foreign Firms Overcome Administrative Protectionism: The Case of USITC Unfair Import Investigations” (with Minju Kim)

“Shifting Profits, Shifting Lobbying: Tax Avoidance and U.S. Multinational’s Lobbying at Home and Abroad” (with Jan Stuckatz)

## HONORS & AWARDS

Starr Award (\$1,850), 2022  
Rackham Predoctoral Fellowship (\$32,640), 2019  
International Policy Center Research Scholar Award (\$2,500), 2017  
Ford School Award (\$7,500), 2011  
Distinguished Thesis Award, Seoul National University, 2010

## TALKS

### *Invited Talks*

2023. Virtual International Political Economy Society; University at Buffalo (Asia Research Institute).

2022. Princeton University (Niehaus Center for Globalization & Governance).

2020. University of Kansas (Trade War Lab).

2019. Georgia Institute of Technology (Sam Nunn School of International Affairs); University at Buffalo (Department of Political Science); Michigan State University (Political Science Department Workshop on Conflict); Foreign Agents Registration Act Unit, Department of Justice.

### *Conferences*

October 2023. International Political Economy Society, Annual Meeting, Georgetown, “Political Advantage of Cross-border M&A.”

October 2023. International Political Economy Society, Annual Meeting, Georgetown, “How Foreign Firms Overcome Administrative Protectionism: The Case of USITC Unfair Import Investigations.”

September 2023. American Political Science Association Conference, Annual Meeting, Los Angeles, “Political Cross-border M&A.”

September 2022. American Political Science Association Conference, Annual Meeting, Montréal, “Multinational Lobbying as Political Risk Management.”

September 2022. American Political Science Association Conference, Annual Meeting, Montréal, “Protection Forestall: Offshore Firms against Tariffs in their Own Industry.”

September 2021. American Political Science Association Conference, Annual Meeting, Virtual, “Is American-Style Lobbying Prototypical? Comparing Trade Lobbying in the U.S. and Canada.”

September 2021. American Political Science Association Conference, Annual Meeting, Virtual, *Discussant* for the Politics of U.S.-China Trade War Panel.

June 2021. European Political Science Association Conference, Annual Meeting, Virtual, “Comparing Mobilization and Access: USMCA Lobbying in the U.S. and Canada.”

September 2020. American Political Science Association Conference, Annual Meeting, Virtual, “Foreign Lobbying Through Domestic Subsidiaries.”

September 2020. American Political Science Association Conference, Annual Meeting, Virtual, “Firms Fight Back: Production Networks and Corporate Opposition to the China Trade War.”

August 2019. American Political Science Association Conference, Annual Meeting, Washington, D.C., “The Politics of Reshoring.”

August 2019. American Political Science Association Conference, Annual Meeting, Washington, D.C., “Foreign Direct Investment in Political Influence.”

April 2019. Midwest Political Science Association Conference, Annual Meeting, Chicago, “Foreign Lobbying through Domestic Subsidiaries.”

November 2018. International Political Economy Society, Annual Meeting, MIT, “Foreign Direct Investment in Political Influence.”

April 2018. Midwest Political Science Association Conference, Annual Meeting, Chicago, “Political Investment of Foreign Investors in US Elections.”

September 2017. American Political Science Association Conference, Annual Meeting, San Francisco, “Exports, Jobs, Growth! Congressional Hearings on US Trade Agreements.”

## **TEACHING**

*Instructor, The State University of New York at Buffalo:*

PSC 641: International Economic Relations (Spring 2022)

PSC 328: International Political Economy (Fall 2020, Fall 2021, Spring 2022, Spring 2023, Fall 2023)

PSC 348: Trade Wars and International Trade Law (Fall 2021, Spring 2023, Fall 2023)

*Committees & Mentoring, The State University of New York at Buffalo:*

Derrick Ong (Ph.D. Dissertation committee member); Maximilian Loeb (Master’s project)

*Graduate Student Instructor, University of Michigan:*

PSC 369: International Economic Relations (Fall 2016, Winter 2017)

ECON 101: Principles of Microeconomics (Fall 2014, Winter 2015)

ECON 102: Principles of Macroeconomics (Fall 2013, Winter 2014)

**SERVICE**

Faculty Senate member, University at Buffalo (2023-2025)

International Relations Ph.D. Examination Committee, University at Buffalo (2021-2022)

Invited Reviewer, *International Studies Quarterly*, *Comparative Political Studies*, *Economics & Politics*, *Review of International Political Economy*

**REFERENCES**

Alan Deardorff  
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University of Michigan  
Ann Arbor, MI 48109  
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Department of Political Science  
6741 Haven Hall  
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Department of Political Science  
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