

Jieun Lee

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CV Date: September 2025

ACADEMIC POSITION **The State University of New York at Buffalo**, Buffalo, NY
Assistant Professor, Department of Political Science, 2020-
Affiliated Faculty, Asia Research Institute, 2023-

University of Michigan, Ann Arbor, MI
Nam Center Associate, 2022-

EDUCATION **University of Michigan**, Ann Arbor, MI
Ph.D. Joint Public Policy & Political Science, 2020
Dissertation: *Political Activities of Foreign Multinational Corporations in the United States*
Committee: Alan Deardorff and Iain Osgood (co-chairs), Richard Hall, and James Morrow
M.A. Political Science, 2019
M.A. Economics, 2017
M.P.P. Public Policy Analysis, 2012

Seoul National University, Seoul, South Korea
M.A. International Commerce, *Summa Cum Laude*, 2010
Exchange program. Graduate Institute of International and Development Studies (IHEID), Geneva, Switzerland, 2009

Ewha Womans University, Seoul, South Korea
B.A. and B.B.A. International Studies & Business Administration, 2008
Exchange program. Trinity University, San Antonio, TX, 2005-2006

RESEARCH International Political Economy/International Relations, Corporate Non-market Strategies, Public Policy

Publications

Sujin, Cha, Lee, Jieun, Osgood, Iain, and Sojun Park. Accepted. "Rapidly Innovating Firms: Patent Lifecycle and Support for Trade and IP Enforcement." *Review of International Political Economy*.

Eldes, Ayse, Lee, Jieun, and Iain Osgood. First View. "Allied Import Options Available? Finding Friendly Trade Partners Amidst Decoupling from China." *Review of International Organizations*.

Eldes, Ayse, Lee, Jieun, and Iain Osgood. First View. "Trade Lobbying Works (For Big Firms): Evidence from the China Trade War." *Business*

and Politics. <https://doi.org/10.1017/bap.2025.13>.

Lee, Jieun. 2024. "How Foreign Multinationals Benefit from Acquiring Domestic Firms with Political Experience." *Review of International Organizations*. <https://doi.org/10.1007/s11558-024-09547-2>.

Lee, Jieun and Jan Stuckatz. 2024. "Mobilization and Strategies: Comparing Trade Lobbying in the U.S. and Canada." *Comparative Political Studies* 57(2): 287-320.

Lee, Jieun. 2024. "Foreign Lobbying through Domestic Subsidiaries." *Economics & Politics* 36(1): 80-103.

Lee, Jieun. 2023. "Foreign Direct Investment in Political Influence." *International Studies Quarterly* 67(1): sqad005. <https://doi.org/10.1093/isq/sqad005>.

Lee, Jieun and Iain Osgood. 2022. "Protection Forestall: Offshore Firms against Tariffs in their Own Industry." *Business and Politics* 24(4): 377-398.

**Winner of the David P. Baron Award for the best article published in Business and Politics in 2022.*

Lee, Jieun and Iain Osgood. 2021. "Firms Fight Back: Production Networks and Corporate Opposition to the China Trade War." In *Geopolitics, Supply Chains, and International Relations in East Asia*, eds. Etel Solingen. Cambridge University Press.

**Editor-invited & reviewed chapter.*

Lee, Jieun and Iain Osgood. 2019. "Exports, Jobs, Growth! Congressional Hearings on US Trade Agreements." *Economics & Politics* 31(1): 1-26.

**Among the top 10% most downloaded papers, Jan 2018 - Dec 2019.*

Lee, Jieun. 2017. "China's Nonmarket Economy Treatment and U.S. Trade Remedy Actions." *Journal of World Trade* 15(3): 495-516.

Ahn, Dukgeun and Jieun Lee. 2011. "Countervailing Duty against China: Opening a Pandora's Box in the WTO System?" *Journal of International Economic Law* 14(2): 329-368.

**Published as a Master's student.*

Under Review

"Multinational Corporations' Strategic Lobbying Across Borders" (with Jan Stuckatz)

Working Papers

“Patent Litigation for Sale: Foreign Firms Offset Pro-U.S. Bias with Agency Lobbying” (with Minju Kim)

**Presented at APSA 2024, IPES 2023.*

“The Scale of Tariffs: Intensity and Evolution in Firms’ Responses to New Trade Barriers” (with Iain Osgood and Michael-David Mangini)

“Shifting Profits, Shifting Lobbying: Tax Avoidance and U.S. Multinational’s Lobbying at Home and Abroad” (with Jan Stuckatz)

HONORS & AWARDS

Asia Research Institute Grant (\$3,000), 2025

Dr. Nuala Drescher Award, 2025

Starr (Junior Faculty) Award (\$1,850), 2022 & 2024

Rackham Predoctoral Fellowship (\$32,640), 2019

International Policy Center Research Scholar Award (\$2,500), 2017

Ford School Award (\$7,500), 2011

Distinguished Thesis Award, Seoul National University, 2010

TALKS

Invited Talks

TBD. Syracuse University.

2024. Brown University (Department of Political Science & Nelson Center for Entrepreneurship); Cornell University (Department of Government); Seoul National University.

2023. Virtual International Political Economy Society; University at Buffalo (Asia Research Institute).

2022. Princeton University (Niehaus Center for Globalization & Governance).

2020. University of Kansas (Trade War Lab).

2019. Georgia Institute of Technology (Sam Nunn School of International Affairs); University at Buffalo (Department of Political Science); Michigan State University (Political Science Department Workshop on Conflict); Foreign Agents Registration Act Unit, Department of Justice.

Conferences

September 2024. American Political Science Association Conference, Annual Meeting, Philadelphia, “Administrative Protection for Sale: The Effect of Foreign Firm Lobbying on ITC Patent Investigations.”

September 2024. American Political Science Association Conference, Annual Meeting, Philadelphia, “Allied Import Options Available? Finding Friendly Trade Partners Amidst Decoupling from China.”

June 2024. Political Economy of International Organization, Annual Meeting, Stockholm, Sweden “Multinational Corporations’ Strategic Lobbying Across Borders.”

October 2023. International Political Economy Society, Annual Meeting, Georgetown University, “Foreign MNCs’ Utilization of Domestic Political Endowments Inherited from Cross-border M&A.”

October 2023. International Political Economy Society, Annual Meeting, Georgetown University, “Foreign Lobbying Against Administrative Protectionism: Evidence from ITC Patent Investigations.”

September 2023. American Political Science Association Conference, Annual Meeting, Los Angeles, “Political Cross-border M&A.”

September 2022. American Political Science Association Conference, Annual Meeting, Montréal, “Multinational Lobbying as Political Risk Management.”

September 2022. American Political Science Association Conference, Annual Meeting, Montréal, “Protection Forestall: Offshore Firms against Tariffs in their Own Industry.”

September 2021. American Political Science Association Conference, Annual Meeting, Virtual, “Is American-Style Lobbying Prototypical? Comparing Trade Lobbying in the U.S. and Canada.”

September 2021. American Political Science Association Conference, Annual Meeting, Virtual, *Discussant* for the Politics of U.S.-China Trade War Panel.

June 2021. European Political Science Association Conference, Annual Meeting, Virtual, “Comparing Mobilization and Access: USMCA Lobbying in the U.S. and Canada.”

September 2020. American Political Science Association Conference, Annual Meeting, Virtual, “Foreign Lobbying Through Domestic Subsidiaries.”

September 2020. American Political Science Association Conference, Annual Meeting, Virtual, “Firms Fight Back: Production Networks and Corporate Opposition to the China Trade War.”

August 2019. American Political Science Association Conference, Annual Meeting, Washington, D.C., “The Politics of Reshoring.”

August 2019. American Political Science Association Conference, Annual Meeting, Washington, D.C., “Foreign Direct Investment in Political Influence.”

April 2019. Midwest Political Science Association Conference, Annual Meeting, Chicago, “Foreign Lobbying through Domestic Subsidiaries.”

November 2018. International Political Economy Society, Annual Meeting, MIT, “Foreign Direct Investment in Political Influence.”

April 2018. Midwest Political Science Association Conference, Annual Meeting, Chicago, “Political Investment of Foreign Investors in US Elections.”

September 2017. American Political Science Association Conference, Annual Meeting, San Francisco, “Exports, Jobs, Growth! Congressional Hearings on US Trade Agreements.”

TEACHING

Instructor, The State University of New York at Buffalo:

PSC 641: International Economic Relations (Spring 2022, Spring 2024)

PSC 521: Multinational Corporations as Political Actors (Fall 2024)

PSC 328: International Political Economy (Fall 2020, Fall 2021, Spring 2022, Spring 2023, Fall 2023, Spring 2024, Fall 2024)

PSC 348: Trade Wars and International Trade Law (Fall 2021, Spring 2023, Fall 2023)

Committees & Mentoring, The State University of New York at Buffalo:

Derrick Ong (Ph.D. Dissertation committee member); Levantino Piccini, Maximilian Loeb (Master’s thesis)

Graduate Student Instructor, University of Michigan:

PSC 369: International Economic Relations (Fall 2016, Winter 2017)

ECON 101: Principles of Microeconomics (Fall 2014, Winter 2015)

ECON 102: Principles of Macroeconomics (Fall 2013, Winter 2014)

SERVICE

Faculty Senate member, University at Buffalo (2023-2025)

International Relations Ph.D. Examination Committee, University at Buffalo (2021-2022, 2024-2025)

Ad-hoc Reviewer, *American Journal of Political Science*, *International Studies Quarterly*, *Comparative Political Studies*, *Business and Politics*, *Economics & Politics*, *Review of International Political Economy*, *International Interactions*, *Pacific Affairs*

MEDIA COVERAGE

CBS (2025). Alberta hired more U.S. lobbyists than other provinces, feds since 2000: data.